

Live Learning Workshops 2023

January	BEGIN	Jungian Preferences: What they are and how to introduce them
	LEARN	Discovering Sales Effectiveness
	APPLY	Mastering the Profile - Beyond Foundation and Management Chapters
February	BEGIN	Insights Discovery Graphs: How they're made and how to use them
	LEARN	Resilience in a Remote World
	APPLY	Exploring Business Objectives through the Lens of Insights Discovery
March	BEGIN	Insights Discovery Wheel: Its construct and how to introduce it
	LEARN	Discovering Leadership Effectiveness
	APPLY	Teams through the Lens of Insights Discovery
April	BEGIN	Insights Colour Energies: What they are and how to introduce them
	LEARN	Discovering Sales Effectiveness
	APPLY	Leveraging the Eight Types
May	BEGIN	Connections: How to navigate the platform and find resources
	LEARN	Discovering Team Effectiveness
	APPLY	Graphs and Wheel
June	BEGIN	Common Questions
	LEARN	Discovery Full Circle
	APPLY	Impactful Profile Conversations

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July	BEGIN	Jungian Preferences: What they are and how to introduce them
	LEARN	Discovering Sales Effectiveness
	APPLY	Leadership through the Lens of Insights Discovery
August	BEGIN	Insights Discovery Graphs: How they're made and how to use them
	LEARN	Resilience in a Remote World
	APPLY	What's next? Expanding on Discovery
September	BEGIN	Insights Discovery Wheel: Its construct and how to introduce it
	LEARN	Discovering Leadership Effectiveness
	APPLY	Insightful Feedback
October	BEGIN	Insights Colour Energies: What they are and how to introduce them
	LEARN	Discovering Sales Effectiveness
	APPLY	Communication Across Distributed Teams
November	BEGIN	Connections: How to navigate the platform and find resources
	LEARN	Discovering Team Effectiveness
	APPLY	Mastering the Profile - Foundation and Management Chapters
December	BEGIN	Common Questions
	LEARN	Discovery Full Circle
	APPLY	Influencing and Negotiating through the Lens of Insights Discovery