Live Learning Workshops 2023

January	BEGIN	Jungian Preferences: What they are and how to introduce them
	LEARN	Discovering Sales Effectiveness
	APPLY	Mastering the Profile - Beyond Foundation and Management Chapters
February	BEGIN	Insights Discovery Graphs: How they're made and how to use them
	LEARN	Resilience in a Remote World
	APPLY	Exploring Business Objectives through the Lens of Insights Discovery
March	BEGIN	Insights Discovery Wheel: Its construct and how to introduce it
	LEARN	Discovering Leadership Effectiveness
	APPLY	Teams through the Lens of Insights Discovery
April	BEGIN	Insights Colour Energies: What they are and how to introduce them
	LEARN	Discovering Sales Effectiveness
	APPLY	Leveraging the Eight Types
May	BEGIN	Connections: How to navigate the platform and find resources
	LEARN	Discovering Team Effectiveness
	APPLY	Graphs and Wheel
June	BEGIN	Common Questions
	LEARN	Discovery Full Circle
	APPLY	Impactful Profile Conversations

Live Learning Workshops 2023

July	BEGIN	Jungian Preferences: What they are and how to introduce them
	LEARN	Discovering Sales Effectiveness
	APPLY	Leadership through the Lens of Insights Discovery
August	BEGIN	Insights Discovery Graphs: How they're made and how to use them
	LEARN	Resilience in a Remote World
	APPLY	What's next? Expanding on Discovery
September	BEGIN	Insights Discovery Wheel: Its construct and how to introduce it
	LEARN	Discovering Leadership Effectiveness
	APPLY	Insightful Feedback
October	BEGIN	Insights Colour Energies: What they are and how to introduce them
	LEARN	Discovering Sales Effectiveness
	APPLY	Communication Across Distributed Teams
November	BEGIN	Connections: How to navigate the platform and find resources
	LEARN	Discovering Team Effectiveness
	APPLY	Mastering the Profile - Foundation and Management Chapters
December	BEGIN	Common Questions
	LEARN	Discovery Full Circle
	APPLY	Influencing and Negotiating through the Lens of Insights Discovery