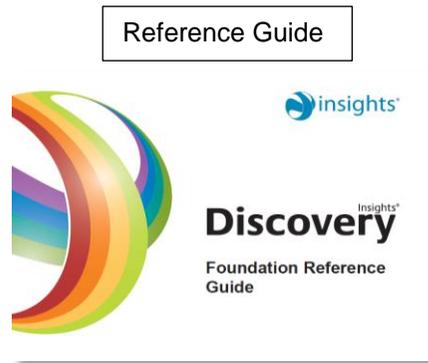


The most successful Practitioners come prepared. Here's a list of items we highly suggest you have with you at every workshop:
**Please click on the images below to access more information. You must have access to Connections.*



Workshop Journals



Reference Guide



Team Wheel



8-Type\4-Quadrant Floor Mat



Insights Soft Blocks

Do you email in colour when you are communicating to...

Cool Blue
 Be specific and detailed
 Don't exaggerate or use lots of exclamation points
 Clearly outline outcomes and expectations
 Attach supporting data

Fiery Red
 Be direct and use bullet points
 Define the action needed
 Avoid fluff and chit chat
 Don't take a short and direct reply personally



Earth Green
 Avoid 'urgent' status
 Be open, friendly and supportive
 Don't be too aggressive, short or too direct
 Ask, don't tell

Sunshine Yellow
 Be cheerful and personable
 Be creative in expressing emotions
 Expect multiple replies
 Use subject lines, and make them action oriented

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Do you email in color?

Watch my back



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Watch my Back

Insights Discovery
 My value to the team and communication strategies

Name:

Team name:

Feel free to customize and add to the value to the team and communication strategies section listed in your profile when documenting your responses below.

My value to the team (choose one from page 10):

1.

Strategies for communicating with me (choose three from page 11):

1.

2.

3.

When communicating with me, do not (choose three from page 12):

1.

2.

3.

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Value to the Team